

----- First Phone Contact ----- [Tape Ad Here]-----

Name: Phone: (h)
 Address: (w)
 Date:

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| <ol style="list-style-type: none"> 1. Can you describe the car and its condition? 2. Does it run well? 3. How is the: <ul style="list-style-type: none"> Body? Paint? Rust? Interior? Tires? Engine? Brakes? Shocks? | <ol style="list-style-type: none"> 4. Does it have Overdrive or Turbo? Does it work? 5. What special features or options does it have? 6. Why are you selling it? 7. How long have you owned it? ...had it for sale? 8. Is it currently registered and licensed? 9. Where is the car located? 10. How many miles does it have on it? (15K/yr) 11. What problems have you had with the car? 12. Has it ever been hit or in an accident? 13. What work does it need done on it now? 14. How much are you asking for it? |
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Other Comments:

----- Suggestions: -----

A general guide to reading exhaust smoke:

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| <ul style="list-style-type: none"> Black smoke = unburned fuel Blue smoke = burning oil White smoke = burning coolant! | <ul style="list-style-type: none"> Valves bad or out of adjustment? Carbs maladjusted? Accel: Piston rings bad? Decel: Valve seats/guides bad? Bad head gasket? Warped or cracked Head or Block?\$\$ |
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----- Tools To Bring: -----

Essentials: A cynical, mechanically-minded friend, Your standard tool set, Voltmeter, Compression Gauge, Tire gauge, Flashlight, Magnet, the 2 different spark plug sockets, spray lube, clean rags Clipboard, pen and hi-liter to use with a photocopy of this list, some cash, drivers license and copy of your insurance showing you are covered driving the sellers car.

Optional: tow rope, starting fluid, jumper cables, timing light, ramps, jack (floor or scissors), mirror, coveralls, rags, gas can, oil, duct tape, wire, repair manuals, misc.fuses, calculator, clean cardboard

----- Additional Post-Checklist Questions -----

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| <ul style="list-style-type: none"> Original Owner? Names/nums of previous owners? What regular maintenance was done? Records? Who was your mechanic? name/address/phone? What gas mileage have you been getting? Oil change interval? Type of oil used? Are there any repair or gas mileage records? How old are the tires? Battery? Has it passed emissions recently? Where? Has any bodywork ever been done? Why? Receipts? Any mechanical work recently? Where? Receipts? What work remains to be done or corrected? Are there any missing parts? Do you have any extra parts or wheels for it? Other comments / directions: | <ul style="list-style-type: none"> What new/aftermarket parts are in the car? Receipts? Was it ever used for towing? Has it ever been crashed, burnt, stolen, hit or rolled? How is the car generally driven? On hwy or in town? Are the engine, trans, steering, differential original? (if not, why not? origin and receipts?) Do you have any books about the car or the engine? (repair books, owners manuals, history or general interest, parts catalogs, club newsletters) Any interesting history? Has it ever been raced? Are there any tools that come with the car? Do you know of any parts cars or good parts sources? |
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